



CEPI, The European Real Estate Council, *in collaboration with*



presents:

The Second European Real Estate Convention  
Education for Real Estate Professionals in Europe:  
How to face the challenges of a constantly changing market

Friday 19 November 2010

Austrian Chamber of Commerce, Wiedner Hauptstraße 63 - 1045 Vienna

CHAIRPERSON: Yves Boussard, FNAIM (France)

**PROGRAMME**

**MORNING SESSIONS**

8:30 - 9:00 am Registration

9:00 - 9:15 **Welcome**

Timo Multanen, CEPI President

Gerhard Steller, FIV former President (Austria)

Manuel Negrão, CEI President

9:15 - 9:30 **Introductory speech**

Hans Joerg Schelling, Vice President of The Austrian Chamber of Commerce

9:30 - 10:50 **REGULATION :**

**DIRECTIVE ON THE RECOGNITION OF PROFESSIONAL QUALIFICATIONS**

**How can the European regulator efficiently support recognition of qualification efforts of the real estate professionals ?**

Thomas Wiedmann, DG Internal Market, European Commission

**CEPI: Initiatives to follow up on the revision of the Directive on the Recognition of Professional Qualifications**

Xavier Ortegat, CEPI Managing Director

Georg Flödl (Austria)

**Discussion**

10:50 - 11:10 Coffee break

11:10 - 12:30 **SELF REGULATION:**

**BASIC EDUCATION**

**Revision of the education requirements for the property agents**

Mark Van de Woestijne, Chairman of the CEPI Education Permanent Committee

**Revision of the education requirements for property managers**

Sylvain Grataloup, IDIAB, Lyon III (France)

**Discussion and work proposals**

12:30 - 1:30 Lunch





## AFTERNOON SESSIONS

1:45 - 2:00 pm **Summer University 2011 : a proposal**  
**Discussion**

2:00 - 3:00 **How can the CEPI qualification requirements and the CEN qualification standards possibly link up?**

Prof. Dr Margret Funk, MRICS, OVI and University of Applied Science Wiener Neustadt (Austria)

**Discussion**

3:00 - 3:20 Coffee break

3:20 - 4:40 **SELF REGULATION:  
LIFELONG LEARNING**

**A new training module for property managers in Central Europe**  
Prof. Dr Schulte - IREBS (Deutschland)

**CEPI Lifelong learning programme for property agents**  
Dr. Paul Kelly, IAVI (Ireland)

**Discussion and work proposals**

4:40 - 5:00 Coffee break

5:00 - 6:00 **CONCLUSIONS AND NEXT STEPS**

6:00 - 9:00 pm ALL PARTICIPANTS ARE INVITED FOR A **DRINK**, FOLLOWED BY A **WALKING DINNER**  
**CHAMBER OF COMMERCE.**

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